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EXCISE

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STATE

CIVAIR: Meadows-Santini letter

REF: Davis telcon

DEPARTMENT OF STATE A/IRC/MR
REVIEWED BY [illegible] DATE 25 MAY 1982
PORTIONS DENIED AS INDICATED

1. Follows summary Meadows letter of Jan. 9:

A. While pleased we generally agree on respective current positions, few points of incomplete understanding still persist and are detailed in enclosure.

B. Question is how proceed remove remaining differences. We were pleased Santini indication possibility solution behind-gateway problem within overall settlement, but substantial differences remain. Most important obstacle appears to be question of consultative process should one side wish add new services.

[redacted]

DRAFTED BY:	DRAFTING DATE	TEL. EXT.	APPROVED BY:
E/OA/AN:PCNarten:pn	1/12/70	20353	E/OA - JSMeadows

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C. Kinds of specified compensation we prepared discuss could include for example: 1) no additional points for existing carriers or any additional carrier may be established until disagreement resolved; 2) US would give up point of equivalent value; 3) route rights of equivalent value would be added for Italians; or 4) service in question would cease within reasonable period.

D. An agreement on above would move us closer on multiple designation. However, we are still apart on all-cargo. Italian position appears to contemplate permanent separate regime. US, while willing accept short-term special regime for all-cargo, must insist such services are covered by agreement with application temporarily suspended.

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E. On routes, we agree either side can suggest changes up till final agreement. We note Santini comment on "From the United States." However, we understood he could accept this term provided side understanding listed points of departure. Naming countries rather than cities common practice but we prepared discuss this further.

F. We frankly doubtful positions close enough for formal negotiations to succeed at this time. Italian latest statement of position on multiple designation and all-cargo shows number hurdles remain. We understand from Ambassador Ortona that Santini might be able visit Washington on Jan. 19; if so, we can arrange meetings that week. Would appreciate hearing on above points.

2. Enclosure titled "US observations on Italian position paper enclosed with General Santini's December 19 letter":

A. With respect to US position A-1 on multiple designation, US side actually stated that US could designate, without need for consultation or compensation, either new or existing

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carrier for Dallas.

B. With respect to Italian position B on multiple designation, the US side recognized that question of ex post facto consultation was a US proposal but had understood Italian side accepted such consultation in regard to services of existing carriers from new points.

C. With respect to route schedule, we had understood that Italian side would accept the term "From the United States" so long as side understanding specified agreed final points of departure.

ROGERS

END

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